INTER-OFFICE MEMORANDUM

CITY OF HARRISBURG November 17, 2020

TO: Intergovernmental Cooperation Authority Members

FROM: Charlie DeBrunner, Controller

Office of the Controller

SUBJECT: Five-Year Plan Analysis

The Intergovernmental Cooperation Authority (ICA) has requested that my office provide an opinion on the reasonableness of the assumptions and estimates in the City of Harrisburg's Five-Year Financial Plan. My observations from the Five-Year Plan are as follows:

There are numerous instances where historical financial data in the Plan does not match the City's financial management system. Therefore, we did not rely on the revenue data in the Plan. We opted to compare the Plan's forecasted revenue to recent historical revenue collections from the City's financial management system. Plan forecasted revenue ranges from \$63.9 million to \$68.9 million a year. These projections are comparable to actual revenue collections over the past three years and we generally agree with them (See attached schedule-Projected General fund Revenue).

The Plan assumes the additional taxing authority will continue through the FY 2024 forecast. With the additional taxing revenue, the plan projects deficits through FY 2022 and surpluses for the final two years (FY 2023-2024). Since expenditure levels are the purview of the Administration, we do not have an opinion on them.

However, we did add an additional forecasted year (FY 2025) to the projections to see what happens when the taxing authority does expire. When the forecast is extended for one additional year under the same growth assumptions, except without the additional taxing revenue, the City ends FY 2025 with no fund balance. From FY 2025 forward, expenditures are projected to exceed revenues by over \$10 million for the foreseeable future (See attached schedule-General fund Operating Forecasts).

cc: Eric Papenfuse, Mayor Marita Kelley, DCED

Marc Woolley, Business Administrator

City of Harrisburg

| Controller's Office Projected General Fund Revenue 2020 | | | | | | |
|---|--------------------|----------------------------|---------------------------|---------------------------------------|-------------------|---------------|
| Controller's Office Projects | 2020 | id Neveride | | | | Projected |
| Revenue | Adjusted | 2020 | 2019 | 2018 | 2017 | Revenue |
| | • | (4) | | | | |
| Source: Taxes: | Budget | Projected ⁽¹⁾ | Actual | Actual | Actual | % Budget |
| | #40 507 004 | ¢ 47 000 500 | £ 40,000,000 | # 40 000 400 | ¢ 40 000 050 | 04.00/ |
| Real Estate | \$18,507,391 | \$ 17,002,569 | \$ 18,266,933 | \$ 18,989,460 | \$ 18,236,856 | 91.9% |
| Hotel Tax | 900,000 | \$ 900,000 | 900,000 | - | | 100.0% |
| LST | 6,714,405 | \$ 6,716,701 | 6,824,394 | 6,726,219 | 7,413,159 | 100.0% |
| EIT | 12,175,314 | \$ 12,881,433 | 12,761,772 | 11,895,302 | 11,446,980 | 105.8% |
| Mercantile/Bus Priv | 7,953,082 | 7,532,409 | 8,200,696 | 7,720,195 | 7,621,587 | 94.7% |
| Total Taxes | \$46,250,192 | \$ 45,033,112 | <u>\$ 46,953,795</u> | \$ 45,331,177 | \$ 44,718,582 | <u>97.4</u> % |
| Deptartmental: | | | | | | |
| Administration | \$ 700,565 | \$ 314,356 | \$ 1,151,510 | \$ 1,126,360 | \$ 1,090,501 | 44.9% |
| Building & Housing | 1,432,876 | \$ 1,538,581 | 1,561,585 | 1,772,534 | 2,039,471 | 107.4% |
| Public Safety | 6,899,860 | \$ 7,101,623 | 6,949,364 | 6,978,978 | 7,002,925 | 102.9% |
| Public Works | 580,553 | \$ 624,687 | 610,176 | 633,302 | 665,914 | 107.6% |
| Parks & Recreation | 10,260 | 295 | 13,801 | 5,181 | 10,110 | 2.9% |
| Total Departmental | \$ 9,624,114 | \$ 9,579,543 | \$10,286,436 | \$ 10,516,354 | \$ 10,808,922 | <u>99.5</u> % |
| | | | | | | |
| Other Revenues: | | | | | | |
| Fines & Forfeits | \$ 845,102 | \$ 551,767 | \$ 745,232 | \$ 874,079 | \$ 855,222 | 65.3% |
| Business Lic | 578,250 | \$ 548,981 | 570,074 | 592,192 | 635,509 | 94.9% |
| Interest & Property | 254,223 | \$ 464,241 | 599,612 | 253,935 | 132,894 | 182.6% |
| Shared Costs-THA | - | \$ - | · - | - | - | N/A |
| PILOTs & Contrib. | 1,086,797 | \$ 1,176,081 | 907,773 | 1,060,462 | 1,017,364 | 108.2% |
| Miscellaneous | 1,394,703 | 1,025,551 | 1,623,964 | 988,085 | 2,485,402 | 73.5% |
| Total Other | \$ 4,159,076 | \$ 3,766,622 | \$ 4,446,655 | \$ 3,768,753 | \$ 5,126,391 | 90.6% |
| | | | | | | |
| Intergovernmental | | | | | | |
| Pension System Aid | \$ 3,310,806 | \$ 3,163,377 | \$ 3,310,806 | \$ 2,894,903 | \$ 2,639,729 | 95.5% |
| Priority Parking | 2,370,716 | \$ 518,719 | 3,516,973 | 3,557,620 | 2,641,350 | 21.9% |
| Fire Protection | - | \$ - | - | - | - | N/A |
| Miscellaneous | 432,500 | 367,789 | 202,523 | 46,660 | 202,508 | <u>85.0</u> % |
| Total Intergovernment | \$ 6,114,022 | \$ 4,049,886 | \$ 7,030,302 | \$ 6,499,183 | \$ 5,483,587 | <u>66.2</u> % |
| Other Financing Sources | | | | | | |
| Sale of Assets | \$ - | \$ 64,020 | \$ 61,875 | \$ - | \$ 27,412 | N/A |
| Interfund Transfers | 180,608 | \$ 2,980,608 | _ | 409,034 | 134,602 | 1650.3% |
| Miscellaneous | - | - | 19,956 | - | | <u>N/A</u> |
| Total Other Financing | \$ 180,608 | \$ 3,044,628 | \$ 81,831 | \$ 409,034 | \$ 162,014 | N/A |
| 3 | | | , | | | |
| T.1.10 | # 00.000.01 | (2) \$05.470 -00.43 |) #00 700 515 | # 00 = 0 1 = 0 : | 400 000 10 | 22 =21 |
| Total General Fund | \$66,328,012 | (2) <u>\$65,473,790</u> (3 | ⁾ \$68,799,019 | \$66,524,501 | \$66,299,496 | <u>98.7</u> % |

⁽¹⁾ 2020 Projected includes actual revenue through 10/31/2020.

⁽²⁾ Budget figures exclude appropriation of prior year fund balance of \$10,883,842.

⁽³⁾ Includes \$5.0 million for fire protection and \$2.8 million federal grant for COVID.

General Fund Operating Forecasts (Five-Year Plan)

| | Budget 2020 | Projected 2020 | Draft Budget 2021 | Forecast 2022 | Forecast 2023 | Forecast 2024 |
|---------------------------------------|----------------|-------------------|-------------------------|------------------|------------------|------------------|
| Revenues | 65,964,643 | 63,933,920 | 64,215,849 | 65,530,213 | 68,240,780 | 68,871,153 |
| Expenditures | 54,668,429 | 51,890,085 | 56,774,454 | 58,080,396 | 59,548,904 | 60,915,987 |
| Capital | 4,371,571 | 4,815,293 | 4,650,705 | 1,617,000 | 1,597,000 | 1,477,000 |
| Debt Service | 15,276,819 | 10,276,819 | 17,378,638 | 10,073,638 | 4,233,511 | 3,943,906 |
| Total Expenditures | 74,316,819 | 66,982,197 | 78,803,797 | 69,771,034 | 65,379,415 | 66,336,893 |
| Change in Fund Balance | (8,352,176) | (3,048,277) | (14,587,948) | (4,240,821) | 2,861,365 | 2,534,260 |
| Beginning Fund Balance | 28,394,997 | 28,394,997 | 25,346,720 | 10,758,772 | 6,517,951 | 9,379,316 |
| Ending Fund Balance | 20,042,821 | 25,346,720 | 10,758,772 | 6,517,951 | 9,379,316 | 11,913,576 |
| Fund Balance as % of Expenditures (1) | 27% | 38% | 14% | 9% | 14% | 18% |

⁽¹⁾ Fund balance as percentage of expenditures does not tie to Plan.

General Fund Operating Forecasts (Five-Year Plan-Less Additional Taxes)

| | Projected 2020 | Draft Budget 2021 | Forecast 2022 | Forecast 2023 | Forecast 2024 | Forecast 2025 |
|-----------------------------------|-------------------|-------------------------|------------------|------------------|------------------|---------------------------|
| Revenues | 63,933,920 | 64,215,849 | 65,530,213 | 68,240,780 | 68,871,153 | 55,948,111 ⁽¹⁾ |
| Expenditures | 51,890,085 | 56,774,454 | 58,080,396 | 59,548,904 | 60,915,987 | 62,317,055 ⁽²⁾ |
| Capital | 4,815,293 | 4,650,705 | 1,617,000 | 1,597,000 | 1,477,000 | 1,506,540 ⁽³⁾ |
| Debt Service | 10,276,819 | 17,378,638 | 10,073,638 | 4,233,511 | 3,943,906 | 3,942,620 ⁽⁴⁾ |
| Total Expenditures | 66,982,197 | 78,803,797 | 69,771,034 | 65,379,415 | 66,336,893 | 67,766,215 |
| Change in Fund Balance | (3,048,277) | (14,587,948) | (4,240,821) | 2,861,365 | 2,534,260 | (11,818,104) |
| Beginning Fund Balance | 28,394,997 | 25,346,720 | 10,758,772 | 6,517,951 | 9,379,316 | 11,913,576 |
| Ending Fund Balance | 25,346,720 | 10,758,772 | 6,517,951 | 9,379,316 | 11,913,576 | 95,472 |
| Fund Balance as % of Expenditures | 38% | 14% | 9% | 14% | 18% | 0% |

⁽¹⁾ Forecasted revenue for FY 2025 includes 1% revenue growth less additional taxing authority of \$13,559,238.

⁽²⁾ Expenditures include growth of 2.3% over prior year.

⁽³⁾ Capital includes growth of 2% over prior year.

⁽⁴⁾ Per debt schedule.